# SPECIAL K RANCH, INC. AND SPECIAL K RANCH FOUNDATION, INC.

COMBINED FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION YEARS ENDED SEPTEMBER 30, 2021 AND 2020

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Special K Ranch, Inc. and Special K Ranch Foundation, Inc.

We have audited the accompanying financial statements of Special K Ranch, Inc. (a non-profit organization) and Special K Ranch Foundation, Inc. (a non-profit organization), which comprise the combined statements of financial position as of September 30, 2021 and 2020, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these combined financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of Special K Ranch, Inc. and Special K Ranch Foundation, Inc. as of September 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

Our audit was conducted for the purpose of forming an opinion on the combined financial statements as a whole. The supplemental schedules to the Statements of Financial Position and Statements of Activities (pages 27-30) and the schedule of functional expenses (pages 31-32) are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and related directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Mrachek, Popp 3 Associates, PC January 26, 2022

Billings, Montana

# SPECIAL K RANCH, INC. AND SPECIAL K RANCH FOUNDATION, INC. COMBINED STATEMENTS OF FINANCIAL POSITION SEPTEMBER 30, 2021 AND 2020

#### **ASSETS**

ABBLIB		
	2021	2020
Current Assets		
Cash and cash equivalents	\$ 457,637	\$ 350,380
Accounts receivable, net of \$0 and \$0		
allowance for doubtful accounts	23,603	3,434
Prepaid expense		
Inventory	83,806	94,578
Cash restricted by the Board	667,223	442,014
Total Current Assets	1,232,269	<u>890,406</u>
Property and Equipment		
Land and improvements	1,267,898	1,287,899
Resident homes and ranch structures	3,752,450	3,752,450
Ranch equipment	558,955	510,892
Furniture and fixtures	176,299	165,349
Construction in progress	105,896	97,024
00111111111111111111111111111111111111	5,861,498	5,813,614
Less accumulated depreciation	(2,592,500)	(2,408,112)
<b>Total Property and Equipment</b>	3,268,998	3,405,502
Other Assets		
Foundation investments	6,163,904	4,971,284
Beneficial interest in assets held by others	36,679	24,419
<b>Total Other Assets</b>	6,200,583	4,995,703
Total Assets	<u>\$ 10,701,850</u>	<u>\$ 9,291,611</u>

# SPECIAL K RANCH, INC. AND SPECIAL K RANCH FOUNDATION, INC. COMBINED STATEMENTS OF FINANCIAL POSITION SEPTEMBER 30, 2021 AND 2020

# LIABILITIES AND NET ASSETS

DIADIDITIES AND NET ASS	<u> </u>	2021	والمتعادد المتعادد ا	2020
Current Liabilities				
Accounts payable	\$	59,057	\$	49,381
Unearned revenues	Ф	39,037	Φ	49,301
Accrued expenses				
		8,664		0.217
Payroll and withholding liabilities		1,460		9,217
Retirement plan Miscellaneous		•		1,299 817
		1,214		
Deferred gift annuity payable – current portion		······································		<u>575</u>
<b>Total Current Liabilities</b>		70,395		61,289
Long-term Liabilities				
Deferred gift annuity payable, net of current portion		114,922		96,233
Total Liabilities		185,317		157,522
Net Assets				
Without donor restriction				
Invested in capital assets		3,268,998		3,405,502
Unreserved		2,485,325		2,179,173
		5,754,323		5,584,675
With donor restriction			l	
Purpose restricted		970,258		285,935
Perpetual in nature		3,791,952		3,263,479
•		4,762,210		3,549,414
Total Net Assets	_1	10,516,533		9,134,089
Total Liabilities and Net Assets	<u>\$ 1</u>	0,701,850	<u>\$</u>	<u>9,291,611</u>

# SPECIAL K RANCH, INC. AND SPECIAL K RANCH FOUNDATION, INC. COMBINED STATEMENT OF ACTIVITIES YEAR ENDED SEPTEMBER 30, 2021

Public Support and Revenue	Without Donor Restriction		With Donor Restriction		,	Total
Public Support						
Public support	\$	564,868	\$	737,767	\$	1,302,635
Sales to public		567,158		,		567,158
Less cost of goods sold		(168,815)				(168,815)
Special events		83,724				83,724
Less direct benefits to donors		(3,588)				(3,588)
Grants		167,200		36,020		203,220
Gifts in-kind		24,911		•		24,911
Resident fees		511,683				511,683
Miscellaneous income		16,694				16,694
Investment income		8,687		894,910		903,597
Net assets released from restrictions	-	455,901		(455,901)		
Total public support						
and revenue		2,228,423		1,212,796	-	3,441,219
Expenses						
Program service		1,650,915				1,650,915
Fundraising		171,024				171,024
Administration		236,836	P		-	236,836
<b>Total expenses</b>		2,058,775		· · · · · · · · · · · · · · · · · · ·		2,058,775
Change in Net Assets		169,648		1,212,796		1,382,444
Net Assets, Beginning of Year		5,584,675		3,549,414	-	9,134,089
Net Assets, End of Year	<u>\$</u>	5,754,323	<u>\$</u>	4,762,210	<u>\$</u>	10,516,533

# SPECIAL K RANCH, INC. AND SPECIAL K RANCH FOUNDATION, INC. COMBINED STATEMENT OF ACTIVITIES YEAR ENDED SEPTEMBER 30, 2020

	Without Donor <u>Restriction</u>		With Donor Restriction			Total
<b>Public Support and Revenue</b>						
Public Support						
Public support	\$	451,442	\$	274,662	\$	726,104
Sales to public		525,571				525,571
Less cost of goods sold		(172,428)				(172,428)
Special events		124,599				124,599
Less direct benefits to donors		(1,535)				(1,535)
Grants		297,542				297,542
Gifts in-kind		50,137				50,137
Resident fees		463,156				463,156
Miscellaneous income		397				397
Investment income		4,220		470,799		475,019
Net assets released from restrictions		442,696		(442,696)		
Total public support						
and revenue	-	2,185,797	-	302,765	,	2,488,562
Expenses						
Program service		1,672,126				1,672,126
Fundraising		179,978				179,978
Administration	<b></b>	231,786			<del></del>	231,786
<b>Total expenses</b>	BANGS CONTRACTOR OF THE PARTY O	2,083,890			***************************************	2,083,890
Change in Net Assets		101,907		302,765		404,672
Net Assets, Beginning of Year	<del>}</del>	5,482,768	<u></u>	3,246,649	,	8,729,417
Net Assets, End of Year	\$	5,584,675	<u>\$</u>	3,549,414	<u>\$</u>	9,134,089

# SPECIAL K RANCH, INC. AND SPECIAL K RANCH FOUNDATION, INC. COMBINED STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED SEPTEMBER 30, 2021

	<u>P</u>	rogram	<u>Fur</u>	ndraising		dmini- ration	 Total
Salaries	\$	797,482	\$	77,130	\$	88,097	\$ 962,709
Employee benefits		185,188		17,911		20,457	223,556
Payroll taxes		103,117		9,973		11,390	124,480
Staff enrichment		7,843		·		-	7,843
Farming program		54,965					54,965
Horticultural program		84,407					84,407
Services program		11,646					11,646
Occupancy		149,695		9,095		3,563	162,353
Advertising/public relations		6,405		2,058		175	8,638
Communication				2,600		7,124	9,724
Insurance		59,278				4,853	64,131
Interest and finance charges				825		4,645	5,470
Maintenance and repair		12,764				862	13,626
Management fees						54,921	54,921
Office supplies				810		3,053	3,863
Postage				5,417		877	6,294
Printing and publications				22,792		50	22,842
Professional fees		13,619		150		7,719	21,488
Property taxes		930					930
Software support				2,571		1,823	4,394
Special event costs				17,708			17,708
Training/conferences				1,039		619	1,658
Travel		1,315		945		4,481	6,741
Depreciation		162,261			<u> </u>	22,127	 184,388
Total expenses	<u>\$</u>	1,650,915	<u>\$</u>	171,024	<u>\$</u>	236,836	\$ 2,058,775

# SPECIAL K RANCH, INC. AND SPECIAL K RANCH FOUNDATION, INC. COMBINED STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED SEPTEMBER 30, 2020

	<u>P</u>	rogram	<u>Fun</u>	draising		dmini- ration	 Total
Salaries	\$	799,316	\$	90,611	\$	89,640	\$ 979,567
Employee benefits		201,429		22,108		22,108	245,645
Payroll taxes		110,625		12,142		12,141	134,908
Staff enrichment		5,095					5,095
Farming program		83,985					83,985
Horticultural program		82,909					82,909
Services program		10,256					10,256
Occupancy		138,554		9,095		1,710	149,359
Advertising/public relations				1,499		685	2,184
Communication				2,594		8,000	10,594
Insurance		61,664		1,943		2,724	66,331
Interest and finance charges						6,292	6,292
Maintenance and repair		7,325		2,411		213	9,949
Management fees						46,332	46,332
Office supplies						4,027	4,027
Postage		2,949		1,167		897	5,013
Printing and publications				18,994		130	19,124
Professional fees		7,500				7,850	15,350
Property taxes		1,052					1,052
Software support				1,442		1,442	2,884
Special event costs				13,383			13,383
Training/conferences						879	879
Travel				2,589		4,970	7,559
Depreciation		159,467	<b>,,,,,,,,,,,,,,,,,,,,,,,,</b>		,	21,746	181,213
<b>Total expenses</b>	<u>\$</u>	1,672,126	\$	179,978	\$	231,786	\$ 2,083,890

# SPECIAL K RANCH, INC. AND SPECIAL K RANCH FOUNDATION, INC. COMBINED STATEMENTS OF CASH FLOWS YEARS ENDED SEPTEMBER 30, 2021 AND 2020

	2021		2020	
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	1,382,444	\$	404,672
Adjustments to reconcile change in net assets				
to net cash provided by operating activities				
Depreciation		184,388		181,213
Unrealized (gain) loss on investments		(390,687)		(341,652)
Realized (gain) on sale of investments		(389,745)		18,114
Gain on sale of capital assets		(13,577)		
Donated stocks received		(45,317)		(40,229)
Contribution of personal property				(6,015)
Change in current assets and liabilities:				,
Accounts receivable		(20,169)		14,807
Inventory		10,772		41,736
Accounts payable		9,676		(47,071)
Accrued expenses		5		(6,583)
Deferred annuity payable		18,114		9,907
Contributions restricted for long-term purposes		·		•
Endowments		(528,473)		(222,760)
Net cash provided by operating activities		217,431		6,139
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of property and equipment		(67,885)		(132,428)
Proceeds from disposal of capital assets		33,578		1,900
Proceeds from sale of investments		1,390,750		2,077,763
Purchase of investments		(1,769,881)		<u>(1,942,407</u> )
Net cash provided by (used in) investing activities		(413,438)		4,828
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from contributions restricted to endowment		528,473		222,760
Net cash provided by financing activities		528,473		222,760

# SPECIAL K RANCH, INC. AND SPECIAL K RANCH FOUNDATION, INC. COMBINED STATEMENTS OF CASH FLOWS YEARS ENDED SEPTEMBER 30, 2021 AND 2020

	2021	2020
Net Change in Cash, Cash Equivalents, and Restricted Cash	332,466	233,727
Cash, Cash Equivalents, and Restricted Cash at Beginning of Year	792,394	558,667
Cash, Cash Equivalents, and Restricted Cash at End of Year	<u>\$ 1,124,860</u>	<u>\$ 792,394</u>

Beginning Cash, Cash Equivalents, and Restricted Cash for the period ended September 30, 2019 was changed to include restricted cash required to be included in cash equivalents in the amount of \$378,527 as required by ASU 2016-18 (note 1).

Cash, Cash Equivalents, and Restricted Cash at End of Year include the following

Cash and Cash Equivalents	\$	\$ 457,637		350,380
Restricted Cash designated by the Board of Directors		667,223		442,014
	<u>\$</u>	1,124,860	<u>\$</u>	792,394

#### **NOTE 1 - Summary of Significant Accounting Policies**

<u>Description of Organization</u> - Special K Ranch, Inc. (the Ranch) is a non-profit organization that offers a living and learning experience in a rural agricultural setting for people who have developmental disabilities. The Ranch serves both men and women ages 18 and older. The Ranch is located on approximately 230 acres, 10 miles west of Park City, Montana and 8 miles east of Columbus, Montana. The Ranch's mission statement is as follows:

"Providing family oriented Christian homes on a working ranch for adults who have developmental disabilities."

The Ranch undergoes an annual license review from the State of Montana Department of Public Health and Human Services for Community Homes for the Developmentally Disabled. The license has been renewed through December 31, 2022.

Special K Ranch Foundation, Inc. (the Foundation) is a non-profit organization established in 2000. The Foundation was organized and is operated exclusively for the benefit of Special K Ranch, Inc., primarily in the areas of raising funds and managing investments.

<u>Basis of Accounting</u> - The accompanying combined financial statements have been prepared on the accrual basis of accounting. The accompanying financial statements include the combined assets, liabilities, net assets, changes in net assets, and cash flows for the Special K Ranch, Inc. and Special K Ranch Foundation, Inc.

<u>Financial Statement Presentation</u> – The Organizations have presented their financial statements to conform to U.S. generally accepted accounting principles (U.S. GAAP) as applicable to not-for-profit organizations. Net assets, revenue, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organizations and changes therein are classified and reported as follows:

Without donor restriction – Net assets that are not subject to donor-imposed stipulations.

With donor restriction — Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Organizations and/or passage of time. This also includes net assets subject to donor-imposed stipulations that must be maintained permanently by the Organizations. Generally, the donors of these assets permit the Organizations to use all or part of the income earned on related investments for general or specific purposes.

#### NOTE 1 - Summary of Significant Accounting Policies (Continued)

<u>Cash and Cash Equivalents</u> - The Ranch considers all highly liquid investments with an original maturity of three (3) months or less to be cash equivalents for purposes of the statements of cash flows. Cash and cash equivalents for purposes of the combined statements of cash flows exclude purpose restricted or perpetually restricted cash and cash equivalents.

Cash may be held from time to time that is restricted by the board or donors as to its use. Such restrictions, as imposed by the Board, may be removed at the discretion of the Board resulting in an increase to cash and cash equivalents. Cash restricted by the board is not considered cash and cash equivalents on the statement of cash flows. The Ranch held \$667,223 and \$442,014 in cash that is restricted for various purposes at September 30, 2021 and 2020, respectively.

Property and Equipment - All purchased property and equipment is carried at cost. Donations of property and equipment are recorded as support at their estimated fair value. Depreciation of property and equipment is provided utilizing the straight-line method over the estimated useful lives of assets, which range from five (5) to forty (40) years. Expenditures for major renewals and betterments that extend the useful life of property and equipment are capitalized. Expenditures for maintenance and repairs are charged to expense as incurred. The Ranch has established a threshold amount of \$1,000 for items with a life of one year or more in determining when an item will be capitalized or expensed.

<u>Income Taxes</u> - Both Special K Ranch, Inc. and Special K Ranch Foundation, Inc. are non-profit corporations exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. In addition, the Ranch and the Foundation have been determined by the Internal Revenue Service not to be "private foundations" within the meaning of section 509(a) of the Internal Revenue Code.

The Organizations' Form 990, Return of Organization Exempt from Income Tax, for the years ending September 30, 2020, 2019, and 2018 are subject to examination by the IRS, generally for three years after they were filed.

<u>Use of Estimates</u> - The preparation of combined financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates. Significant estimates included in the accompanying combined financial statements include, primarily, the valuation of donated items received.

#### NOTE 1 - Summary of Significant Accounting Policies (Continued)

Accounts Receivable - Accounts receivable resulting from program sales are stated at unpaid balances, less an allowance for doubtful accounts. The Ranch provides for losses on accounts receivable using the allowance method. The allowance is based on experience, and other circumstances, which may affect the ability of customers to meet their obligations. It is the Ranch's policy to charge off uncollectible accounts receivable when management determines the receivable will not be collected.

<u>Public Support and Revenue</u> - The Ranch charges each resident a fee per month for room, board, and life services. The residents' social security and /or supplemental security income may be applied toward the fee. The Ranch also supports itself through income from Ranch production (sale of livestock, growing crops, greenhouse and nursery sales, and contract services) and annual fundraising events.

Public support and revenue is generally available for use without restriction unless specifically restricted by the donor. Unconditional promises to give are recorded when the written promise to give is received. Unconditional promises to give due in the next year are reflected as current promises to give and are recorded at their net realizable value. Unconditional promises to give due in subsequent years are reflected as long-term promises to give and are recorded at the present value of their net realizable value, using risk-free interest rates (applicable to the years in which the promises are received) to discount the amounts. The majority of the promises to give are received from a broad base of contributors. An allowance for uncollectible promises is provided based on management's evaluation of potential uncollectible promises receivable at the end of each fiscal year.

Revenue and other contributions of cash and other assets are reported as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, restricted net assets are reclassified to without restriction and reported in the statement of activities as net assets released from restrictions. The Board of Directors adopted a policy whereby if restrictions are accomplished within the fiscal year, the support shall be classified as without restriction.

Endowment contributions and investments are restricted by the donor. Investment earnings available for distributions are recorded with restrictions until such a time as the earnings are transferred from the investment account to an account designated as without restrictions.

Contributions of donated material non-cash assets are recorded at their fair values in the period received. Contributions of donated services that meet the requirement for recognition according to the Internal Revenue Code are recorded at their fair values in the period received.

#### NOTE 1 - Summary of Significant Accounting Policies (Continued)

<u>Functional Allocation of Expenses</u> - The costs of providing the programs and activities of the Ranch have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Investments - The Ranch and Foundation applies ASC No. 820, Fair Value Measurement, for fair value measurements of financial and nonfinancial assets and financial liabilities. The Organization's estimates of fair value for financial assets and liabilities are based on the framework in ASC No. 820 which considers the inputs be used in the valuations when available. The disclosure of fair value estimates in the ASC No. 820 hierarchy is based on whether the significant inputs relative to the valuation are observable. In determining the level of the hierarchy in which the estimate is disclosed, the highest priority is given to unadjusted quotes priced in active markets and the lowest priority to unobservable inputs that reflect the Organization's significant market assumptions. The three levels of the hierarchy are described as follows:

- Level 1 Valuation based on unadjusted quoted market prices for identical assets or liabilities in accessible and active markets;
- Level 2 Valuation based on inputs, other than the quoted prices in active markets, that are observable either directly or indirectly; and
- Level 3 Valuation derived from unobservable inputs in which there is little or no market data, which require the reporting entity to develop its own assumptions; based on reasonable and commonly accepted assertions.

The Ranch and Foundation adheres to the Uniform Prudent Management of Institutional Funds Act of 2006. The new law eliminates the historical dollar threshold and establishes prudent spending guidelines that considers both the duration and preservation of the fund. As a result of this enactment, subject to the donor's intent as expressed in a gift agreement or similar document, the Ranch and Foundation may now spend the amount of the principal and income of an endowment fund, even from an underwater fund, after considering the factors listed in the Act.

The Ranch and Foundation recognizes all financial assets at their fair value as defined as an exit price representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. As such, fair value is a market-based measurement that should be determined based on assumptions that market participants would use in pricing an asset or liability.

The Ranch and Foundation is required to provide additional disclosures under reporting standards as part of its financial statements. Those additional disclosures are included in Note 9.

#### NOTE 1 - Summary of Significant Accounting Policies (Continued)

<u>Change in Accounting Method</u> – The Organizations adopted ASU No. 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities* (ASU 2016-14) effective July 1, 2018. ASU 2016-14 (1) reduces the number of net asset classes presented from three to two; (2) requires the presentation of expenses by functional and natural classification in one location; and (3) requires quantitative and qualitative disclosures about liquidity and availability of financial assets.

The Organizations adopted ASU 2016-18 Statement of Cash Flows: Restricted Cash which requires organizations to include in Cash and Cash Equivalents those assets restricted to investment in land, buildings, and equipment. Restricted cash designated by the Board of Directors for future program and capital project expenses have been included in cash equivalents for purpose of the Statement of Cash Flows. The prior year's Statement of Cash Flows has been recast to reflect the change in cash, cash equivalents, and restricted cash as defined under the ASU.

### NOTE 2 – Liquidity and Availability

Financial assets available for general expenditures within one year as of September 30, 2021 are as follows:

Total assets	\$ 10,701,850
Less	
Short-term investments (non-cash)	(110,801)
Cash equivalents restricted for a specific purpose	(323,309)
Investments	(6,163,904)
Beneficial interest in assets held by others	(36,679)
Land, buildings, improvements, and equipment, net	(3,268,998)
Financial assets available within one year	<u>\$ 798,159</u>

The Ranch manages its financial assets to be available as its operating expenditures, liability and other obligations come due. In addition, management invests some cash in excess of operational requirements in short-term investments. The Ranch has short-term cash investments of \$233,113. Although management does not intend to spend from its invested amounts, amounts could be made available, if necessary, with management approval and is included in the liquidity measurements.

#### **NOTE 3 - Inventory**

Inventory is recorded at the lower of cost or fair market value. Inventory recorded on the Ranch's books as of September 30, 2021 and 2020, is summarized as follows:

	***************************************	2021	<del>,</del>	2020
Livestock	\$	39,770	\$	62,092
Feed		18,547		3,803
Donated equipment received for sale		·		-
Miscellaneous		5,130		5,130
Greenhouse and nursery		20,359		23,553
	<u>\$</u>	83,806	<u>\$</u>	94,578

The Ranch receives, as donations, various non-cash items that are deemed inappropriate to be put into service on the Ranch. Management will make the determination to hold such items for sale to the public. The Ranch, upon sale of such items, notifies the donor of the selling price in such cases as deemed necessary consistent with Internal Revenue Service regulations. Livestock and other capital assets recognized by the Ranch as depreciable fixed assets are not included in the above inventory totals.

#### **NOTE 4 - Endowment Funds**

The Foundation's endowments consist of individual funds established for a variety of purposes. Its endowments include both donor-restricted endowment funds and funds designated by the Board of Directors to function as endowments. As required by Generally Accepted Accounting Principles (GAAP), net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Directors has interpreted the Montana Prudent Management of Institutional Funds Act (MTMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

#### **NOTE 4 - Endowment Funds (Continued)**

The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as purpose restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by MTMIFA. In accordance with MTMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. The duration and preservation of the fund
- 2. The purpose of the Foundation and the donor-restricted endowment fund
- 3. General economic conditions
- 4. The possible effect of inflation and deflation
- 5. The expected total return from income and the appreciation of investments
- 6. The investment policy of the Foundation

The composition of endowment investment assets by fund as of September 30, 2021 and 2020, is as follows:

September 30, 2021:  Donor-restricted Board restricted	Without Restriction \$ 1,740,888 \$ 1,740,888	Purpose <u>Restriction</u> \$ 646,949  \$ 646,949	Perpetual Restricted \$ 3,776,067  \$ 3,776,067	Total \$ 3,776,067 2,387,837 \$ 6,163,904
September 30, 2020:  Donor-restricted Board restricted	Without Restriction \$	Purpose Restriction \$	Perpetual Restricted \$ 3,156,321	Total \$ 3,156,321
Board restricted	1,650,090 \$ 1,650,090	164,873 \$ 164,873	\$ 3,156,321	1,814,963 \$ 4,971,284

# **NOTE 4 - Endowment Funds (continued)**

Changes in endowment investment assets for the year ended September 30, 2021, is as follows:

	Without	Purpose	Perpetual	
	<b>Restriction</b>	<b>Restriction</b>	<b>Restricted</b>	<u> </u>
Beginning of year	\$ 1,650,090	\$ 164,873	\$ 3,156,321	\$ 4,971,284
Investment returns:				
Interest/dividends		121,456		121,456
Gains/losses		773,454		773,454
Contributions	90,797		619,746	710,543
Appropriation of assets for expenditure:				
Transfers to charity		(350,144)		(350,144)
Fees/other charges	1	(61,290)		(61,289)
Annuity payments		(1,400)		(1,400)
End of year	\$ 1,740,888	\$ 646,949	\$ 3,776,067	\$ 6,163,904

Changes in endowment investment assets for the year ended September 30, 2020, is as follows:

Beginning of year	Without Restriction \$ 1,634,982	Purpose Restriction \$ 83,695	Perpetual Restricted 3,024,834	* Total 4,743,511
Investment returns:				
Interest/dividends		120,213		120,213
Gains/losses		349,650		349,650
Contributions	17,013		131,487	148,500
Appropriation of assets for expenditure:				
Transfers to charity		(335,661)		(335,661)
Fees/other charges	(1,905)	(51,624)		(53,529)
Annuity payments		(1,400)		$\underline{\hspace{1cm}}(1,400)$
End of year	<u>\$ 1,650,090</u>	<u>\$ 164,873</u>	\$ 3,156,321	<b>\$ 4,971,284</b>

#### NOTE 4 - Endowment Funds (continued)

The Foundation adopted the policy to report earnings from all restricted assets as with restriction until funds are appropriated from the account designated as restricted. Any depreciation of asset value in excess of historic dollar value is recognized as a reduction in net assets without restriction. The Foundation's endowment spending policy requires that 1.25% of the endowment fund balance will be distributed quarterly, based on the most recent quarter end fair market value. The Foundation investment objective is to earn long-term returns comprised of capital appreciation and current income sufficient to fund distributions. The policy includes a rate of return performance benchmark to exceed inflation by 5.0% as measured by the Consumer Price Index. The Foundation will achieve returns by investing in equities (including international funds), government bonds, and cash funds that are actively managed through various investment management firms. The stated Foundation risk tolerance is moderate.

#### NOTE 5 - Investments and Beneficial Interest in Assets Held by Others

The Ranch transferred endowment funds with an original basis of \$23,085 to be held by the Montana Community Foundation, a non-profit organization that provides investment management for charitable organizations. The Montana Community Foundation does not maintain variance power over the funds held on behalf of the Ranch, therefore, the Ranch recognizes the fair market value of the endowment as an asset on its financial statements. The income that is derived from the endowment and forwarded by the Montana Community Foundation to the Ranch is considered unrestricted. As of September 30, 2021 and 2020, the endowment has a fair market value of \$36,679 and \$24,419, respectively.

#### **NOTE 6 - Foundation Investments**

As of September 30, 2021 and 2020, the Foundation assets and liabilities, carried at fair market value and invested in a variety of securities with varying yields and maturity dates, are as follows:

	2021	2020
Cash management accounts	\$ 193,178	\$ 137,989
Fixed income mutual funds/EFT	1,606,649	1,231,478
Equity mutual funds/EFT	1,855,128	2,419,374
Common stock equities	2,508,949	1,182,443
Accounts receivable		91,273
Accounts payable	(5,350)	(5,350)
Deferred gift annuities payable	(114,922)	(96,808)
Net Fair Market Value	<u>\$ 6,043,632</u>	<u>\$ 4,960,399</u>

#### **NOTE 6 - Foundation Investments (Continued)**

The cash and investments activity of the Foundation for the years ended September 30, 2021 and 2020, is summarized as follows:

of is summarized as follows:	2021	2020
Beginning Value	\$ 4,971,284	\$ 4,743,511
Contributions Received:		
Transfers from Special K Ranch, Inc.	72,108	6,800
Endowment contribution	638,435	139,590
Investment Earnings	121,456	120,213
Realized Gains	390,239	9,966
Unrealized Gains (Losses)	383,215	339,684
Investment Fees	(54,921)	(46,100)
Transfers to Special K Ranch, Inc.	(350,144)	(335,661)
Costs, Expenses, and Other Disbursements	$\underline{\qquad (7,768)}$	(6,719)
<b>Ending Value - Foundation investments</b>	\$ 6,163,904	<u>\$ 4,971,284</u>

#### **NOTE 7 - Line of Credit and Pledged Assets**

The Ranch has an open-end line-of-credit agreement with Stockman Bank of Montana. Maximum available borrowing under the line-of-credit, bearing a maturity date of March 10, 2022, is \$200,000. The note bears an interest rate equal to the Wall Street Journal U.S. Prime Rate plus 1.5%. The note is secured by the real property located at 34 Special K Ranch, Columbus, Montana. As of September 30, 2021, and 2020, the outstanding balances on the line-of-credit were \$0 and \$0, respectively.

#### **NOTE 8 - Net Assets with Restriction**

Purpose restricted net assets are available for the following purpose or period:

	2021		2020
Building construction/upgrade	\$ 279,322	\$	65,678
Septic/drain field	17,991		20,450
Equipment			19,698
Scholarships	22,160		11,400
Programs	3,836		3,836
Endowment fund earnings	646,949		164,873
<b>Total Purpose Restricted Net Assets</b>	<u>\$ 970,258</u>	<u>\$</u>	285,935

#### NOTE 8 - Net Assets with Restriction (Continued)

Net assets released from restriction in the current period include endowment funds distributed or reduced through market valuation in the amount of \$412,833. Other decreases in purpose restricted net assets include capital building projects of \$3,109 and scholarship/program expenditures of \$39,958.

Perpetually restricted net assets are represented by the following:

		2021		2020
Community Foundation investment (non-variance)	\$	23,085	\$	15,885
Gift annuities		1,006,484		910,768
Endowment contributions restricted by donor	<u></u>	2,762,383		2,336,826
	<u>\$</u>	3,791,952	<u>\$</u>	3,263,479

The Ranch and Foundation have established investment accounts with highly liquid assets designated to maintain sufficient balances to fund the perpetual restrictions.

#### **NOTE 9 - Investment Income**

Investment income (loss) and gains for cash equivalents, other investments, and endowment funds for the periods ended September 30, 2021 and 2020, include:

	) <del></del>	2021		2020
Interest and dividend income	\$	123,165	\$	122,758
Split interest arrangement costs		***		10 (10
Realized gain on investment		389,745		10,610
Unrealized gain/(loss) on investments		390,687	<b>k</b>	341,651
	<u>\$</u>	903,597	<u>\$</u>	475,019

Cumulative unrealized gains/(losses) on investments have been recognized in the amounts of \$1,110,541 and \$655,133 for the periods ended September 30, 2021 and 2020, respectively.

### **NOTE 9 - Investment Income (Continued)**

The following table sets forth the level, within the fair value hierarchy, of investments and certain other assets that are measured at fair value on a recurring basis as of September 30, 2021 and 2020:

September 30, 2021	Quoted Prices In Active Markets (Level 1)	Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Fair Value Total
Investments	ф. 40 <b>3</b> 4 <b>8</b> 0	Ф	th.	<b></b>
Money market funds Fixed income/bonds	· · · · · · · · · · · · · · · · · · ·	\$	\$	\$ 193,178
Domestic equity	1,606,649 4,364,077			1,606,649 4,364,077
Security interest		36,679		36,679
	<u>\$ 6,163,904</u>	\$ 36,679	\$	<u>\$ 6,200,583</u>
	Quoted Prices In Active Markets	Observable Inputs	Significant Unobservable Inputs	Fair Value
September 30, 2020	(Level 1)	(Level 2)	(Level 3)	Total
Investments				
Money market funds	\$ 137,989	\$	\$	\$ 137,989
Fixed income/bonds	1,231,478			1,231,478
Domestic equity	3,601,817			3,601,817
Security interest		24,419		24,419
	<b>\$ 4,971,284</b>	<u>\$ 24,419</u>	\$	<u>\$ 4,995,703</u>

Observable input fair values include ownership in beneficial interests. Money market accounts, mutual funds and stocks are included in quoted prices in active markets. Leasehold interest fair value is the present value of the fair market rents.

#### **NOTE 10 - Retirement Plan**

The Ranch has adopted a SIMPLE IRA plan which provides for an employer contribution of 2% of employee compensation for all eligible employees and a \$1:1 matching contribution of elective employee contributions which, when combined with employer contributions, would not exceed a total employer contribution of 3% of employee compensation. Total employer contributions to the Plan for the years ended September 30, 2021 and 2020, were \$16,718 and \$18,136 respectively.

#### **NOTE 11 - Non-Cash Donations/Contributions**

The Ranch received \$24,911 and \$50,137 of donated personal property, equipment, and consumables for the periods ending September 30, 2021 and 2020, respectively. The assets were classified as unrestricted as the Ranch currently has not established a policy of implying a time restriction on the use of the assets, and there were no donor-imposed restrictions placed on the assets.

#### NOTE 12 – Sales to Public

Sales to the public and associated direct costs are as follows:

Sales:	2021	2020
Livestock Sales	\$ 51,781	\$ 46,260
Greenhouse Sales	290,768	319,544
Nursery Sales	150,000	75,000
Produce Sales	24,984	24,684
Service Contracts Performed	35,795	20,478
Miscellaneous sales	13,830	39,605
Cost of goods sold:	567,158	525,571
Greenhouse	(168,815)	(172,428)
	<u>\$ 398,343</u>	<u>\$ 353,143</u>

#### **NOTE 13 - Subsequent Events**

The Ranch had the following subsequent events for Type I events through January 26, 2021, which is the date the financial statements were available to be issued. Type I events would require recording or disclosure in the financial statements for the year ended September 30, 2021:

The Ranch is the subject of a WIOA compliance review by the Department of Labor as it relates to employment under a 14c certificate, which allows the employer to pay subminimum wage to workers who have disabilities for the work being performed. Under the review, there is reason to believe that the Ranch may be subject to additional wage liability resulting from the application of the regulations of the program. The balance due under an agreement proposed is estimated to be \$206,000 and will not include any penalty or interest.

The Foundation had no subsequent events for Type I events through February 2, 2021, which is the date the financial statements were available to be issued. Type I events would require recording or disclosure in the financial statements for the year ended September 30, 2020.

SUPPLEMENTAL INFORMATION	

# SPECIAL K RANCH, INC. SUPPLEMENTAL INFORMATION STATEMENTS OF FINANCIAL POSITION YEARS ENDED SEPTEMBER 30, 2021 AND 2020

# **ASSETS**

		2021	<u>,</u>	2020
Current Assets				
Cash and cash equivalents		\$ 457,637	\$	350,380
Accounts receivable, net of \$0				
allowance for doubtful accounts		23,603		3,434
Prepaid expenses				
Inventory		83,806		94,578
Cash restricted by the Board		667,223		442,014
<b>Total Current Assets</b>		1,232,269		890,406
Property and Equipment				
Land and improvements		1,267,898		1,287,899
Resident homes and ranch structures		3,752,450		3,752,450
Ranch equipment		558,955		510,892
Furniture and fixtures		176,299		165,349
Construction in progress		<u>105,896</u>		97,024
		5,861,498		5,813,614
Less accumulated depreciation		<u>(2,592,500)</u>		(2,408,112)
Total Property and Equipmen	t	3,268,998		3,405,502
Other Assets				
Beneficial interest in assets held by oth	ers	36,679		24,419
<b>Total Other Assets</b>		36,679		24,419
Total Assets		<u>\$ 4,537,946</u>	<u>\$</u>	4,320,327

# SPECIAL K RANCH, INC. SUPPLEMENTAL INFORMATION STATEMENTS OF FINANCIAL POSITION YEARS ENDED SEPTEMBER 30, 2021 AND 2020

# LIABILITIES AND NET ASSETS

	2021	2020	
Current Liabilities			
Accounts payable	\$ 53,707	\$ 135,304	
Unearned revenues			
Accrued expenses			
Payroll and withholding liabilities	8,664	9,217	
Retirement plan	1,460	1,299	
Miscellaneous	1,214	<u>817</u>	
<b>Total Current Liabilities</b>	65,045	146,637	
Total Liabilities	65,045	146,637	
Net Assets			
Without Donor Restriction			
Invested in capital assets	3,268,998	3,405,502	
Unreserved	864,709	631,241	
	4,133,707	4,036,743	
With Donor Restriction			
Purpose restricted	323,309	121,062	
Perpetual in nature	<u>15,885</u>	15,885	
	339,194	136,947	
Total Net Assets	4,472,901	4,173,690	
<b>Total Liabilities and Net Assets</b>	<u>\$ 4,537,946</u>	<u>\$ 4,320,327</u>	

# SPECIAL K RANCH, INC. SUPPLEMENTAL INFORMATION STATEMENT OF ACTIVITIES YEAR ENDED SEPTEMBER 30, 2021

Public Support and Revenue	Without Donor Restriction		With Donor Restriction		<u></u>	Total
Public Support						
Public support	\$	564,868	\$	209,294	\$	774,162
Sales to public		567,158				567,158
Less cost of goods sold		(168,815)				(168,815)
Special events		83,724				83,724
Less direct benefits to donors		(3,588)				(3,588)
Grants		167,200		36,020		203,220
Foundation distributions received		350,144				350,144
Gifts in-kind		24,911				24,911
Resident fees		511,683				511,683
Miscellaneous income		16,694				16,694
Investment income		8,687				8,687
Net assets released from restrictions		43,067	<u> </u>	(43,067)		Ball See See
Total public support						
and revenue		2,165,733	-	202,247	<u>,</u>	2,367,980
Expenses						
Program service		1,723,023				1,723,023
Fundraising		170,199				170,199
Administration		175,547			<del>,</del>	175,547
Total expenses		2,068,769				2,068,769
Change in Net Assets		96,964		202,247		299,211
Net Assets, Beginning of Year	-	4,036,743	-	136,947		4,173,690
Net Assets, End of Year	<u>\$</u>	4,133,707	<u>\$</u>	339,194	<u>\$</u>	4,472,901

# SPECIAL K RANCH, INC. SUPPLEMENTAL INFORMATION STATEMENT OF ACTIVITIES YEAR ENDED SEPTEMBER 30, 2020

Public Support and Revenue	Without Donor Restriction		With Donor Restriction		<u> </u>	Total
Public Support						
Public support	\$	453,242	\$	51,901	\$	505,143
Sales to public		525,571				525,571
Less cost of goods sold		(172,428)				(172,428)
Special events		124,599				124,599
Less direct benefits to donors		(1,535)				(1,535)
Grants		297,542				297,542
Foundation distributions received		335,661				335,661
Gifts in-kind		50,137				50,137
Resident fees		463,156				463,156
Miscellaneous income		397				397
Investment income		4,220				4,220
Net assets released from restrictions	· · · · · ·	53,075		(53,075)		
Total public support						
and revenue		2,133,637	***************************************	(1,174)	<del></del>	2,132,463
Expenses						
Program service		1,678,926				1,678,926
Fundraising		177,700				177,700
Administration	<u></u>	180,104	-			180,104
<b>Total expenses</b>	Brokestendesed	2,036,730		·		2,036,730
Change in Net Assets		96,907		(1,174)		95,733
Net Assets, Beginning of Year		3,939,836	Participal	138,121		4,077,957
Net Assets, End of Year	<u>\$</u>	4,036,743	<u>\$</u>	136,947	<u>\$</u>	4,173,690

# SPECIAL K RANCH, INC. SUPPLEMENTAL INFORMATION STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED SEPTEMBER 30, 2021

	<u> P</u>	rogram	<u>Fundraising</u>	Admini- stration	 Total
Salaries	\$	797,482	\$ 77,130	\$ 88,097	\$ 962,709
<b>Employee benefits</b>		185,188	17,911	20,457	223,556
Payroll taxes		103,117	9,973	11,390	124,480
Staff enrichment		7,843	,	,	7,843
Grants to Foundation		72,108			72,108
Farming program		54,965			54,965
Horticultural program		84,407			84,407
Services program		11,646			11,646
Occupancy		149,695	9,095	3,563	162,353
Advertising/public relations		6,405	2,058	175	8,638
Communication			2,600	7,124	9,724
Insurance		59,278		2,816	62,094
Interest and finance charges				4,645	4,645
Maintenance and repair		12,764		862	13,626
Office supplies			810	2,972	3,782
Postage			5,417	877	6,294
Printing and publications			22,792	50	22,842
Professional fees		13,619	150	3,469	17,238
Property taxes		930			930
Software support			2,571	1,823	4,394
Special event costs			17,708	•	17,708
Training/conferences			1,039	619	1,658
Travel		1,315	945	4,481	6,741
Depreciation		162,261		 22,127	 184,388
Total expenses	<u>\$</u>	1,723,023	<u>\$ 170,199</u>	\$ 175,547	\$ 2,068,769

# SPECIAL K RANCH, INC. SUPPLEMENTAL INFORMATION STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED SEPTEMBER 30, 2020

	<u>P</u> 1	rogram	<u>Fun</u>	draising		dmini- tration		Total
Salaries	\$	799,316	\$	90,611	\$	89,640	\$	979,567
Employee benefits		201,429		22,108	,	22,108	·	245,645
Payroll taxes		110,625		12,142		12,141		134,908
Staff enrichment		5,095		,		,		5,095
Grants to Foundation		6,800						6,800
Farming program		83,985						83,985
Horticultural program		82,909						82,909
Services program		10,256						10,256
Occupancy		138,554		9,095		1,710		149,359
Advertising/public relations				1,204		685		1,889
Communication				2,594		8,000		10,594
Insurance		61,664				2,724		64,388
Interest and finance charges						6,292		6,292
Maintenance and repair		7,325		2,411		213		9,949
Office supplies						4,027		4,027
Postage		2,949		1,167		897		5,013
Printing and publications				18,994		130		19,124
Professional fees		7,500				2,500		10,000
Property taxes		1,052						1,052
Software support				1,442		1,442		2,884
Special event costs				13,343				13,343
Training/conferences						879		879
Travel				2,589		4,970		7,559
Depreciation	·	159,467	<del></del>	market and the second	-	21,746		181,213
<b>Total expenses</b>	<u>\$</u>	1,678,926	<u>\$</u>	177,700	<u>\$</u>	180,104	\$_	2,036,730

# SPECIAL K RANCH, INC. SUPPLEMENTAL INFORMATION STATEMENTS OF CASH FLOWS YEARS ENDED SEPTEMBER 30, 2021 AND 2020

		2021		2020
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	299,211	\$	95,733
Adjustments to reconcile change in net assets				
to net cash provided by operating activities				
Depreciation		184,388		181,213
Unrealized (gain) on investments		(7,472)		(1,031)
Realized (gain) loss on sale of investments		494		(644)
Gain on sale of capital assets		(13,577)		
Contribution of personal property		, , ,		(6,015)
Change in current assets and liabilities:				
Accounts receivable		(20,169)		14,807
Inventory		10,772		41,736
Accounts payable		(81,597)		44,002
Accrued expenses		5		(6,583)
Net cash provided by operating activities		372,055		363,218
CASH FLOWS FROM INVESTING ACTIVITIES				
Proceeds from sale of investments		1,069		1,074
Insurance proceeds from capital assets		,		,
Proceeds from disposal of capital assets		33,578		1,900
Purchase of investments		(6,351)		(37)
Purchase of property and equipment		(67,885)	,	(132,428)
Net cash used in investing activities	<u> </u>	(39,589)		(129,491)
Net Change in Cash, Cash Equivalents, and Restricted Cash		332,466		233,727
Cash, Cash Equivalents, and Restricted Cash at Beginning of Year		792,394	<b>L</b>	558,667
Cash, Cash Equivalents, and Restricted Cash at End of Year	<u>\$</u>	1,124,860	<u>\$</u>	792,394

# SPECIAL K RANCH, INC. SUPPLEMENTAL INFORMATION STATEMENTS OF CASH FLOWS (CONTINUED) YEARS ENDED SEPTEMBER 30, 2021 AND 2020

Cash, Cash Equivalents, and Restricted Cash at End of Year include the following:	2021	2020
Cash and Cash Equivalents Restricted Cash designated by the Board of Directors	\$ 457,637 667,223	\$ 350,380 442,014
	<u>\$ 1,124,860</u>	<u>\$ 792,394</u>